

INVESTING IN EXCEPTIONAL MANAGEMENT TEAMS

Discipline. Integrity. Experience.

Investing in People

We invest in people... people that want to accelerate growth of their companies and embrace change. We focus on long-term value, invest on behalf of successful entrepreneurs, operators, and investors, and seek management teams that share our values.

Investing as Partners

Our sole focus is to support management teams in accelerating growth through our experiences, advice and relationships



Chris Sheffert
Managing Director



Nick Chua
Analyst



Rod Penner
Operating Partner



Dan Rudolph
Operating Partner



Jeff Parell
Operating Partner

Our team has successfully led the growth of Gallup, Quickbooks, Stanford's Graduate School of business, National & Alamo Car Rental, etc.

Investments

- Control buyouts / majority recaps / lead minority equity
- EBITDA between \$1 million and \$8 million
- EBITDA margins >10%
- Industries: Business Services, Consumer and Light Manufacturing

Chris Sheffert

csheffert@inocapital.com
312.857.4271

Nick Chua

nchua@inocapital.com
650.281.3740

